

## Message Text

UNCLASSIFIED

PAGE 01 RABAT 02924 271341Z  
ACTION COME-00

INFO OCT-01 NEA-10 ISO-00 EB-07 INT-05 /023 W  
-----280625Z 080918 /16

R 271251Z MAY 77  
FM AMEMBASSY RABAT  
TO SECSTATE WASHDC 2043  
INFO AMEMBASSY CAIRO  
AMEMBASSY TUNIS  
AMCONSUL ALEXANDRIA  
AMCONSUL CASABLANCA POUCH  
AMCONSUL TANGIER POUCH

UNCLAS RABAT 2924

E.O. 11652: N/A  
TAGS: BEXP, MO  
SUBJECT: MARCH 78 MINING EQUIPMENT SEMINAR MISSION

REF: (A) STATE 136618; (B) STATE 077858

1. FOLLOWING ARE EMBASSY'S RECOMMENDATIONS AND DATA FOR INCLUSION IN  
USDOC PLANS PACKAGE FOR SUBJECT MISSION, AS REQUESTED PARA 4(B)

REFTEL:

(A) CITIES: RABAT: 2 DAYS (ONE DAY SEMINAR AND ONE DAY OF  
MEETINGS WITH TECHNICIANS AND BUSINESSMEN). TRIPS: 2 TO 4 DAYS.  
FINAL PROGRAM WILL BE DECIDED WHEN TOPICS OF PAPERS AND NAMES OF  
PARTICIPANT FIRMS KNOWN. VISITS TO INCLUDE PHOSPHATE CENTERS  
(NINE-TENTHS OF TOTAL MINING PRODUCTION) AND POSSIBLY OTHER MINES  
(IRON, LEAD, COPPER, ZINC, ANTHRACITE, ETC.).

(B) TOPICS/THEMES: (1) EMPHASIS ON OPEN PIT MINING (PHOSPHATE AND  
LEAD) THOUGH SOME PAPERS ON UNDERGROUND MINING SHOULD BE  
INCLUDED. GENERALLY SPEAKING, STRATA MINED UNDERGROUND  
ARE THIN, OUTPUT RELATIVELY MODERATE AND EQUIPMENT IS  
ADAPTED TO SUCH CONDITIONS, (ANTHRACITE LAYERS VARY FROM  
45 CENTIMETERS TO ONE METER). EXCEPTIONS DO EXIST: ROCK  
SALT DISCOVERED SOUTH OF MOHAMMEDIA AT 400 TO 500 METERS

UNCLASSIFIED

UNCLASSIFIED

PAGE 02 RABAT 02924 271341Z

BELOW GROUND LEVEL IS FOUND IN WIDE BANDS. SALT  
MINING IS PROGRAMMED TO START IN 1978. (2) AMERICAN  
HEAVY EQUIPMENT IS ALREADY WELL INTRODUCED IN  
MOROCCO, ESPECIALLY IN PHOSPHATE MINING. AFTER SALE  
SERVICE IS IMPORTANT (EXAMPLE: BUCYRUS ERIE LIKELY TO  
LOSE MOROCCAN SALES DUE TO ALLEGED POOR SERVICE, WHILE  
MARION POWER SHOVEL IS GAINING GROUND). (3) SMALL AND

MEDIUM SIZED PROCESSING EQUIPMENT IS OF SPECIAL INTEREST TO MOROCCAN MINING FIRMS, THOUGH MEDIUM. SIZED QUIPMENT (TRUCKS, DRILLING MACHINES, CONVEYORS BELTS, ETC.) IS SUBJECT TO STIFF COMPETITION.

(C) PRODUCTS AND SALABILITY: SHOVEL LOADERS, COMPRESSORS, BULLDOZERS, HEAVY DUTY TRUCKS, EARTH MOVING EQUIPMENT AND RELATED ACCESSORIES EQUIPMENT.

(D) TRADE STATISTICS AND U.S. SHARE: DETAILED STATISTICS NOT AVAILABLE, THOUGH U.S.SHARE IS SIZEABLE, INCLUDING MOST IF NOT ALL HEAVY EQUIPMENT. POTENTIAL FOR EXPANDING U.S. SHARE OF MEDIUM SIZED EQUIPMENT IS SUBSTANTIAL.

(E) PRICING: TAKING INTO ACCOUNT INFLATION, ESTIMATED COSTS WOULD RUN ABOUT \$82 PER NIGHT FOR HOTEL SUITE FOR MISSION DIRECTOR; TWO COFFE BREAKS \$180; PRINTING OF BROCHURES \$200;PRINTING OF RECEPTION INVITATIONS \$20; INTERPRETERS \$100/INTERPRETER/FULL DAY; TRANSLATORS AT SEMINAR \$300; TRANSLATION OF PAPERS \$10 PER PAGE; HOSPITALITY \$300; RENTAL OF TRANSLATION EQUIPMENT \$800; SINGLE ROOMS FOR MISSION MEMBERS \$24 PER NIGHT PER PERSON. IT IS RECOMMEN-DED THAT PAPERS BE TRANSLATED AND PRINTED IN ADVANCE TO FACILITATE SEMINAR WORK, AVOID COST OF SPECIALIZED TRANSLATORS AT SEMINAR, AND REDUCE COST OF EQUIPMENT FROM SIMULTANEOUS TRANSLATION EQUIPMENT TO MERE LOUND SPEAKERS. PRINTED PAPERS MAY ALSO SERVE FOR PROMOTION TO INTERESTED PARTIES UNABLE TO ATTEND.

(F) COMPETITION: F.R. GERMANY, SWEDEN AND JAPAN.

(G) FUTURE EVENTS THAT MAY CONFLICT: NONE KNOWN OF TO-DATE.

(H) MAJOR PROJECTS: OPENING OF TWO MAJOR NEW OPEN PIT SITES FOR PHOSPHATE ROCK MINING, AND STARTING OPERATIONS ON UNCLASSIFIED

UNCLASSIFIED

PAGE 03 RABAT 02924 271341Z

UNDERGROUND MINING OF LARGE ROCK SALT DEPOSITS.

(I) INT'L ORGANIZATIONS LOANS: TO-DATE, NONE RELATED DIRECTLY TO MINING. SEVERAL PROJECTS FOR INDUSTRIALIZATION INVOLVING MINERAL PRODUCTS (PHOSPHORIC ACID, STEEL MILL, CEMENT PLANTS, ETC.).

(J) SPONSORSHIP: APPROACHES HAVE BEEN MADE TO OCP AND BRPM REGARDING CO-SPONSORSHIP, AND WE WILL SHORTLY BE TALKING TO MINISTRY OF MINES. WITH ELECTIONS SCHEDULED FOR JUNE 3 AND WITH FOLLOW ON ELECTIONS FOR REPS FROM REGIONAL COUNCILS AND PROFESSIONAL ASSOCIATIONS TO FOLLOW, WE DO NOT EXPECT TO BE ABLE TO GET FIRM RESPONSES UNTIL LATE JUNE OR MID-JULY. SUGGEST WORK PROCEED IN PUTTING TOGETHER MISSION, ENABLING US TO MAKE FOLLOW-UP APPROACHES ON SPONSORSHIP ON BASIS FIRM DECISION RATHER THAN POSSIBILITY.

2. BRPM ANNUAL REPORT 1975 POUCHED, GIVING ROUGH IDEA OF NON-PHOSPHATE MINING OPERATIONS IN MOROCCO. SEE ALSO RABAT A-14.ANDERSON

UNCLASSIFIED

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 27-May-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01-Jan-1960 12:00:00 am  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977RABAT02924  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770191-0457  
**Format:** TEL  
**From:** RABAT  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1977/newtext/t1977059/aaaaahnl.tel  
**Line Count:** 114  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 7d70179a-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION COME  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 3  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** 77 STATE 136618, 77 STATE 77858  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 22-Mar-2005 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2629786  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** MARCH 78 MINING EQUIPMENT SEMINAR MISSION  
**TAGS:** BEXP, MO  
**To:** STATE  
**Type:** TE  
**vdkgvkey:** odbc://SAS/SAS.dbo.SAS\_Docs/7d70179a-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009